

3Q07 Financial Review

This presentation is designed to accompany the information given on the RADVISION Q3 2007 Earnings Conference Call on November 1, 2007.

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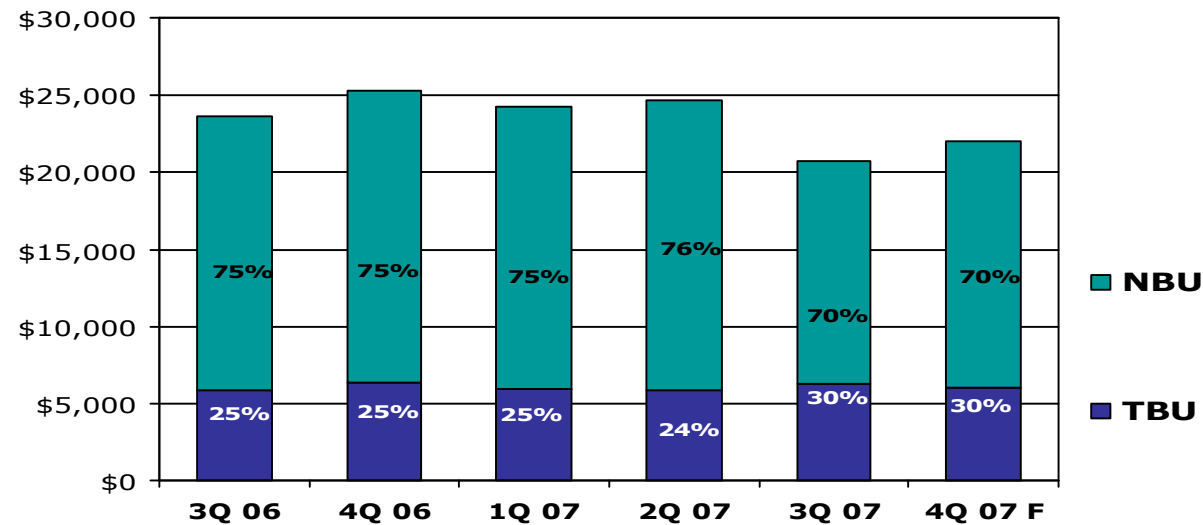
This presentation contains forward-looking statements that are subject to risks and uncertainties. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, general business conditions in the industry, changes in demand for products, the timing and amount or cancellation of orders and other risks detailed from time to time in RADVISION's filings with the Securities Exchange Commission, including RADVISION's Form 20-F Annual Report. These documents contain and identify other important factors that could cause actual results to differ materially from those contained in our projections or forward-looking statements. Stockholders and other readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update publicly or revise any forward-looking statement.

RADVISION Business Units

- **Networking Business Unit (NBU)**
 - Leading provider of IP-centric and 3G **videoconferencing platforms** (gateways, gatekeepers, and enhanced services)
 - Powered by **RADVISION IP protocols** (see below)
 - Supports both legacy ISDN and IP protocols and all end points
 - Supports Voice, Video and Data conferencing
- **Technology Business Unit (TBU)**
 - Dominant leader in providing **IP Software and Toolkits**
 - Supplies IP, 3G protocols and toolkits (H.323, SIP, MGCP, 3G-324M)
 - Used by companies to develop equipment for voice/video over IP and 3G wireless (IP phones, servers, 3G cell phones, etc.)
 - The leading brand name for 13 years
 - Large customer base of over 500 licensees

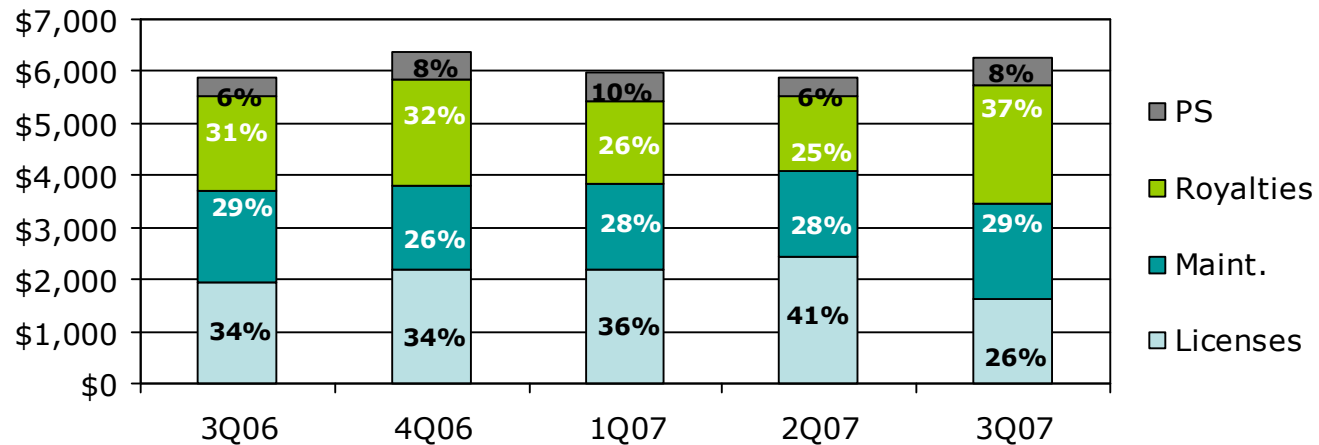
Revenues - General

	<u>Actual</u> 3Q 2006	<u>Actual</u> 4Q 2006	<u>Actual</u> FY2006	<u>Actual</u> 1Q 2007	<u>Actual</u> 2Q 2007	<u>Actual</u> 3Q 2007	<u>Forecast</u> 4Q 2007
TBU	\$5,859	\$6,376	\$24,206	\$5,963	\$5,883	\$6,261	\$6,000
NBU	\$17,763	\$18,885	\$66,817	\$18,302	\$18,811	\$14,447	\$16,000
Total	\$23,622	\$25,261	\$91,023	\$24,265	\$24,694	\$20,708	\$22,000
Gross Margin	80.0%	79.6%	80.5%	79.8%	80.8%	81.0%	81.0%



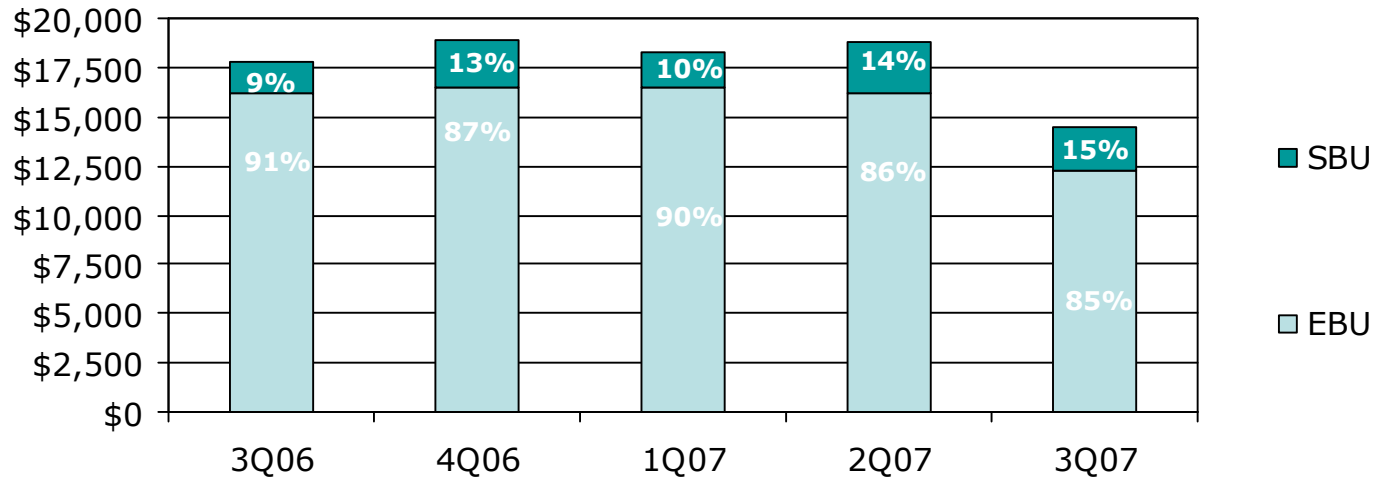
Revenues - TBU

	<u>Actual</u> 3Q 2006	<u>Actual</u> 4Q 2006	<u>Actual</u> FY2006	<u>Actual</u> 1Q 2007	<u>Actual</u> 2Q 2007	<u>Actual</u> 3Q 2007
PS	\$343	\$535	\$1,583	\$537	\$358	\$529
Royalties	\$1,840	\$2,034	\$7,104	\$1,575	\$1,451	\$2,297
Maint.	\$1,724	\$1,634	\$6,998	\$1,675	\$1,661	\$1,805
Licenses	\$1,952	\$2,173	\$8,521	\$2,176	\$2,413	\$1,630
Total	\$5,859	\$6,376	\$24,206	\$5,963	\$5,883	\$6,261



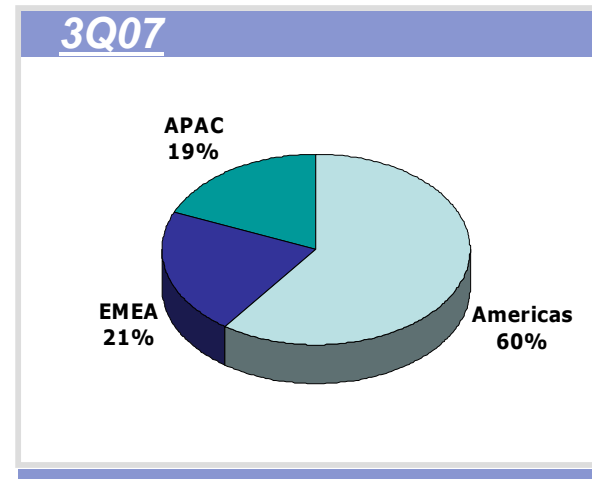
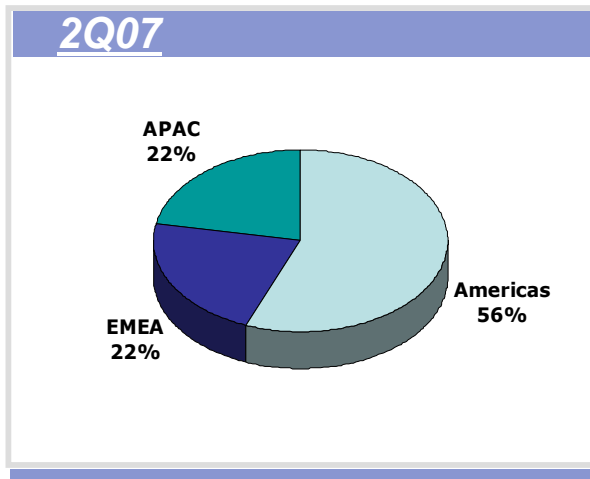
Revenues - NBU

	<u>Actual</u> 3Q 2006	<u>Actual</u> 4Q 2006	<u>Actual</u> FY2006	<u>Actual</u> 1Q 2007	<u>Actual</u> 2Q 2007	<u>Actual</u> 3Q 2007
Enterprise Business Unit	\$16,135	\$16,446	\$57,031	\$16,499	\$16,205	\$12,270
Service Provider Business Unit	\$1,628	\$2,439	\$9,786	\$1,803	\$2,606	\$2,177
Total	\$17,763	\$18,885	\$66,817	\$18,302	\$18,811	\$14,447



Revenues – Geographic & Concentration

	<u>3Q06</u>	<u>4Q06</u>	<u>1Q07</u>	<u>2Q07</u>	<u>3Q07</u>
Americas	62.4%	59.2%	62.0%	56.1%	60.1%
EMEA	21.8%	24.3%	21.2%	22.3%	21.3%
APAC	15.8%	16.5%	16.8%	21.6%	18.6%
Total	100%	100%	100%	100%	100%



	<u>3Q06</u>	<u>4Q06</u>	<u>1Q07</u>	<u>2Q07</u>	<u>3Q07</u>
Top 10 Customers	67%	59%	67%	64%	56%

Operating Expenses

(U.S. Dollars in thousands)
(Un-audited)

	<u>Actual</u> 3Q 2006 ^{1,2}	<u>Actual</u> 4Q 2006 ¹	<u>Actual</u> FY 2006 ^{1,2}	<u>Actual</u> 1Q 2007 ¹	<u>Actual</u> 2Q 2007 ¹	<u>Actual</u> 3Q 2007 ¹	<u>Forecast</u> 4Q 2007 ¹
R&D	\$6,184	\$6,470	\$23,878	\$7,239	\$7,233	\$7,089	\$7,200
S&M	\$7,128	\$7,387	\$28,742	\$7,500	\$7,707	\$7,473	\$7,900
G&A	\$1,407	\$1,522	\$5,447	\$1,443	\$1,943	\$2,189	\$1,700
Total	\$14,719	\$15,379	\$58,067	\$16,182	\$16,883	\$16,751	\$16,800

% of revenues

	<u>3Q 2006</u> ^{1,2}	<u>4Q 2006</u> ¹	<u>FY 2006</u> ^{1,2}	<u>1Q 2007</u> ¹	<u>2Q 2007</u> ¹	<u>3Q 2007</u> ¹	<u>4Q 2007</u> ¹
R&D	26.2%	25.6%	26.2%	29.8%	29.3%	34.2%	28.8%
S&M	30.2%	29.2%	31.6%	30.9%	31.2%	36.1%	31.6%
G&A	6.0%	6.0%	6.0%	5.9%	7.9%	10.6%	6.8%
Total	62.3%	60.9%	63.8%	66.7%	68.4%	80.9%	67.2%

¹ Data excluding deferred stock compensation according to FAS-123R.

² Data excluding settlement reserve.



Cash Flow

(U.S. Dollars in thousands)

	<u>3Q 2006</u>	<u>4Q 2006</u>	<u>1Q 2007</u>	<u>2Q 2007</u>	<u>3Q 2007</u>
Cash & cash equivalents*	\$135,712	\$145,571	\$155,815	\$131,904	\$135,213
as percent of total assets	80%	80%	82%	74%	77%
Cash flow from operations	\$3,657	\$8,272	\$7,316	(\$6,950)	\$9,293
Capital expenditures	(\$342)	(\$665)	(\$832)	(\$2,437)	(\$658)
Option Exercise	\$935	\$2,252	\$3,760	\$2,190	\$942
Share Buyback	(\$6,993)			(\$16,714)	(\$6,268)
Net Change in Cash	(\$2,743)	\$9,859	\$10,244	(\$23,911)	\$3,309
Cash per basic share	\$6.15	\$6.61	\$6.98	\$5.93	\$6.21
# of basic shares	22,082	22,013	22,310	22,255	21,761

*Including long term investments



Balance Sheet

(U.S. Dollars in thousands)
(Un-audited)

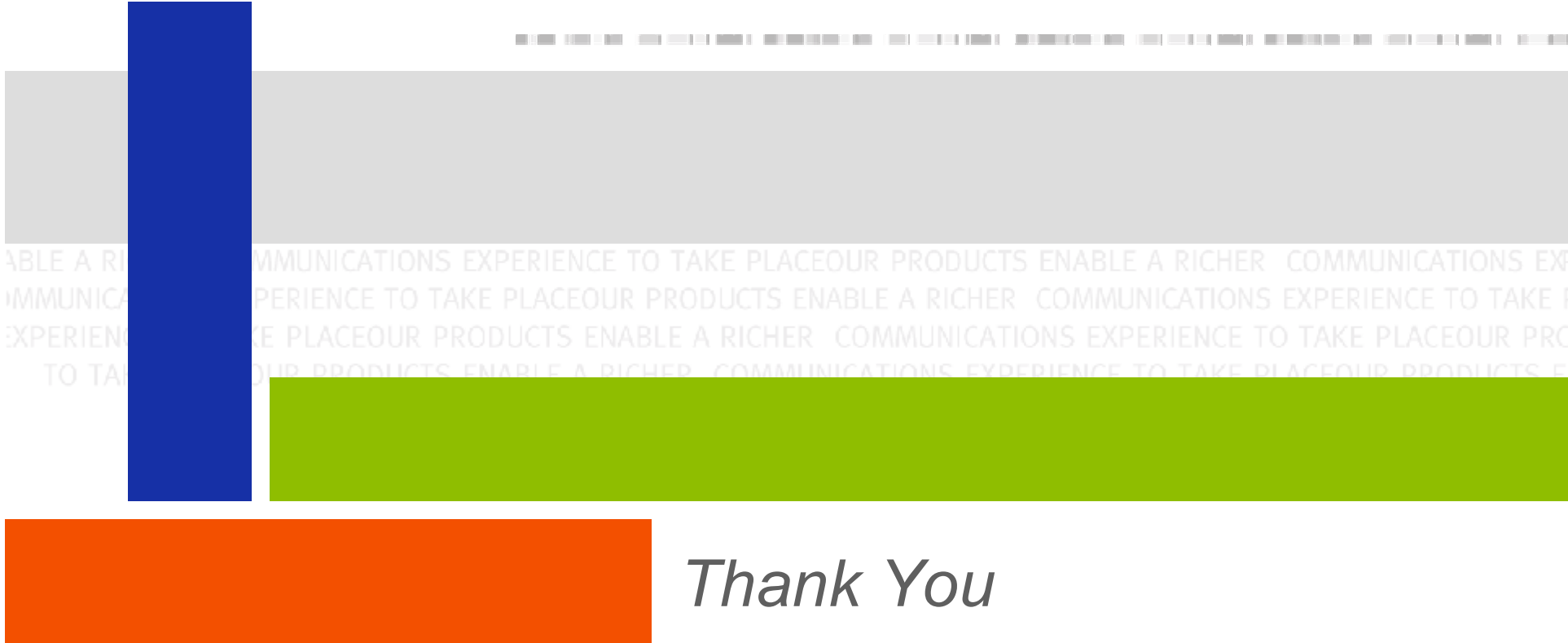
	<u>3Q 2006</u>	<u>4Q 2006</u>	<u>1Q 2007</u>	<u>2Q 2007</u>	<u>3Q 2007</u>
Inventory Days	59	53	57	49	40
Inventory	\$3,110	\$2,979	\$3,136	\$2,534	\$1,706
DSOs (in days)	60	46	38	65	61
Target DSOs	55	55	55	55	55
Receivables	\$15,656	\$12,866	\$10,057	\$17,725	\$13,930

Actual Results and 4Q07 Guidelines

	3Q06a*	4Q06a*	2006a*	1Q07a*	2Q07a*	3Q07a*	4Q07f*
Revenue	\$23,622	\$25,261	\$91,023	\$24,265	\$24,694	\$20,708	\$22,000
COG	(4,734)	(5,143)	(17,792)	(4,909)	(4,741)	(3,925)	(4,180)
Gross Profit	\$18,888	\$20,118	\$73,231	\$19,356	\$19,953	\$16,783	\$17,820
	80%	80%	80%	80%	81%	81%	81%
R&D	(6,184)	(6,470)	(23,878)	(7,239)	(7,233)	(7,089)	(7,200)
S&M	(7,128)	(7,387)	(28,742)	(7,500)	(7,707)	(7,473)	(7,900)
G&A	(1,407)	(1,522)	(5,447)	(1,443)	(1,943)	(2,189)	(1,700)
Exp.	(\$14,719)	(\$15,379)	(\$58,067)	(\$16,182)	(\$16,883)	(\$16,751)	(\$16,800)
Op. Profit before reserve	\$4,169	\$4,739	\$15,164	\$3,174	\$3,070	\$32	\$1,020
Patent settlement reserve	(\$1,900)		(\$1,900)				
Op. Profit after reserve	\$2,269	\$4,739	\$13,264	\$3,174	\$3,070	\$32	\$1,020
Financial income	\$1,500	\$1,621	\$5,825	\$1,721	\$1,806	\$1,483	\$1,500
Tax benefit (expense)	(\$569)	\$2,114	\$936	(\$26)	\$84	\$123	\$100
Net Income	\$3,200	\$8,474	\$20,025	\$4,869	\$4,960	\$1,638	\$2,620
FAS-123R Option expenses	\$1,215	\$1,319	\$4,777	\$1,330	\$1,334	\$1,404	\$1,400
Net Income after FAS123-R	\$1,985	\$7,155	\$15,248	\$3,539	\$3,626	\$234	\$1,220
No. of diluted shares	22,589	22,829	22,747	23,136	22,946	22,231	22,000
Diluted EPS(excluding FAS-123R and reserve)	\$0.23	\$0.37	\$0.96	\$0.21	\$0.22	\$0.07	\$0.12
Diluted EPS	\$0.09	\$0.31	\$0.67	\$0.15	\$0.16	\$0.01	\$0.06

(*) Operating expenses data excluding deferred stock compensation according to FAS-123R.





Thank You



RADVISION

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