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### **DAMOVO AND RADVISION FORM PARTNERSHIP TO RESELL VIDEOCONFERENCING SOLUTIONS IN BRAZIL**

**São Paulo, Brazil and Glen Rock, NJ, March 20, 2003** - **Damovo**, a leading global provider of Voice, Data and Mobility solutions, today announced a partnership with **RADVISION (Nasdaq: RVSN)**, a worldwide leader in videoconferencing infrastructure, to market RADVISION's IP-based networking infrastructure solutions for videoconferencing and multimedia collaboration. This contract initially covers Damovo's sales territory in Brazil. Damovo is the leading communications systems integrator in Latin America and has extensive operations in Europe.

"The great advantage of this partnership is that, by virtue of RADVISION IP-centric solutions with full ISDN interoperability, we will now offer advanced IP-based visual communications solutions to that complement existing ISDN videoconferencing networks," observes Moisés Lopes, Damovo Business Strategy Manager. "With RADVISION's advanced multi-protocol technology, Damovo will help companies bridge the chasm between the worlds of legacy ISDN and tomorrow's IP-based videoconference, thereby enabling a company to preserve its investment in their existing network while rolling out new IP-based solutions."

"The Brazilian market for videoconferencing is expanding, with a strong demand for new IP-based videoconferencing solutions," said Marcos Rosenthal, RADVISION's Brazil Country Manager. "Many companies are not able to implement these systems on their own, due to the lack of technical resources or the strategic planning expertise required to build an optimum solution. Damovo, known for its vast experience in video communications consulting and technical implementation, provides a valuable resource in designing and implementing new networks, thereby delivering cost savings and increased functionality to their clients."

RADVISION's award-winning videoconferencing network infrastructure products provide both the platform and applications to enable advanced conferencing and collaboration functionality between any video-enabled device, such as a meeting room and desktop videoconferencing end point, with other telephony and videoconferencing systems.

Domovo will be reselling both core RADVISION products:

**viaIP** RADVISION's viaIP solution is a customizable, scalable array of ports, management solutions, and custom functionality with which customers can design and quickly deploy a highly configured, high scalable visual communications network ideal for each client's unique needs. With the viaIP product line the customer simply chooses the ideal port configuration, management solution and additional applications and the entire solution is delivered in an integrated chassis

**INVISION** RADVISION's INVISION product line is a suite of plug-and-play videoconferencing network appliances that offer an off-the-shelf, completely preconfigured solution with all the functionality of an entire IP/ISDN videoconferencing infrastructure, from centralized management and multipoint conferencing to gateway services and value-added applications, in an integrated, easy-to-order and easy-to-install device.

#### **About RADVISION**

RADVISION (Nasdaq: RVSN) is the industry's leading provider of high quality, scalable and easy-to-use products and technologies for videoconferencing, video telephony, and the development of converged voice, video and data over IP and 3G networks. For more information please visit our website at [www.radvision.com](http://www.radvision.com).

#### **About Damovo do Brasil**

In Brazil, Damovo comes from Ericsson Enterprise Systems do Brasil, an independent company, known until 1999 as MATEC. Damovo in Brazil has 360 employees and six branches – Porto Alegre, Curitiba, Campinas, São Paulo, Rio de Janeiro and Brasília. Headquartered in São Paulo, the new company has regional distributors in the main capitals of the country assuring wide national coverage.

Damovo is a global services company delivering world-class corporate communications. Through consultancy, design, implementation and management, Damovo delivers advanced solutions in the following areas: data and converged networks, mobile solutions, e-collaboration, voice enabled solutions, enterprise relationship management and managed services.

Damovo's portfolio of solutions combines best-of-breed technology from the world's leading suppliers. Damovo has a blue chip client list of over 26,000 international organizations. Damovo employs over 2,200 staff, with an annual turnover of nearly EUR1bn and 19 offices worldwide across Europe, Latin America and Australasia.

Principal territories for Damovo are: Australia, Brazil, Germany, Italy and the UK. In addition Damovo has operations in Argentina, Belgium, Colombia, The Czech Republic, France, Hungary, Ireland, Mexico, Poland, Portugal, Slovakia, Sweden, Switzerland and Venezuela.

Visit Damovo at [www.damovo.com](http://www.damovo.com)

*This press release contains forward-looking statements that are subject to risks and uncertainties. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, general business conditions in the industry, changes in demand for products, the timing and amount or cancellation of orders and other risks detailed from time to time in RADVISION's filings with the Securities Exchange Commission, including RADVISION's Form 10-K Annual Report. These documents contain and identify other important factors that could cause actual results to differ materially from those contained in our projections or forward-looking statements. Stockholders and other readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update publicly or revise any forward-looking statement.*