

Q2/11 Financial Review

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This presentation is designed to accompany
the information given on the
RADVISION Q2 2011 Earnings
Conference Call on August 2, 2011.

This presentation contains forward-looking statements that are subject to risks and uncertainties. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, general business conditions in the industry, changes in demand for products, the timing and amount or cancellation of orders and other risks detailed from time to time in RADVISION's filings with the Securities Exchange Commission, including RADVISION's Form 20-F Annual Report. These documents contain and identify other important factors that could cause actual results to differ materially from those contained in our projections or forward-looking statements. Stockholders and other readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update publicly or revise any forward-looking statement.

RADVISION Business Units

✔ Video Business Unit (VBU)-

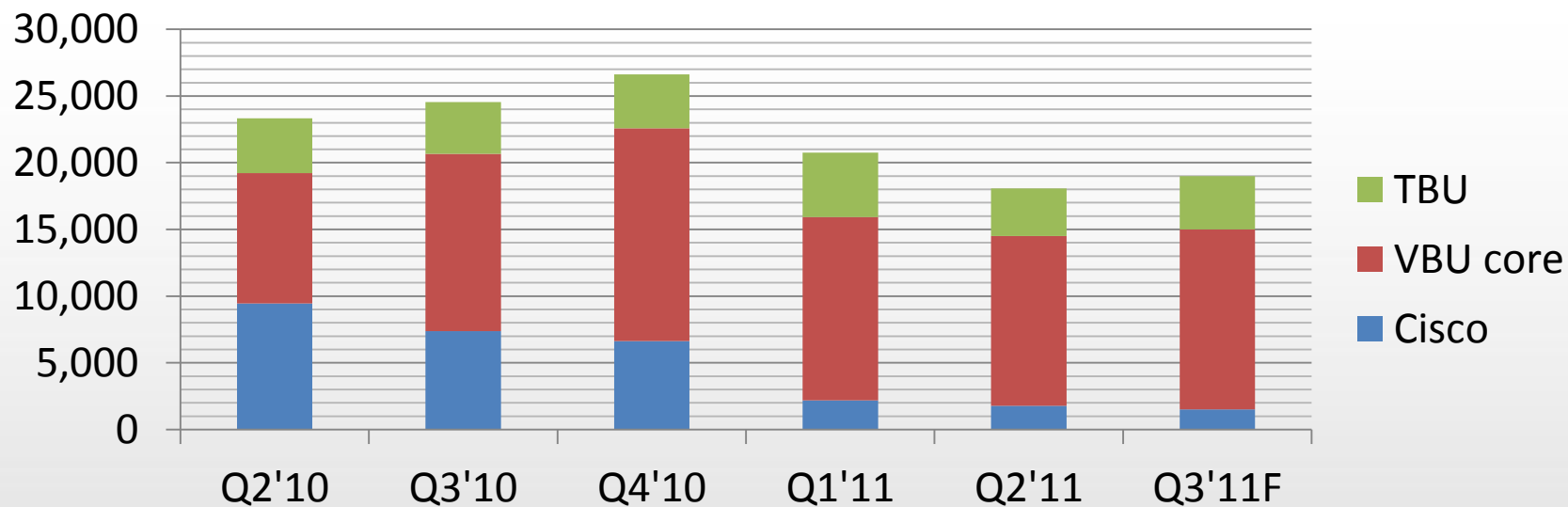
- ✔ Leading provider of IP-centric and 3G videoconferencing platforms (Network Infrastructure, Management Software, Meeting Room and Desktop Endpoints)
- ✔ Powered by RADVISION IP protocols (see below)
- ✔ Supports both legacy ISDN and IP protocols and all end points
- ✔ End to end solutions supporting Voice, Video and Data conferencing

✔ Technology Business Unit (TBU)-

- ✔ Pioneering VoIP Developer Solutions since 1992
- ✔ Large market share with over 700 customers
- ✔ Provides SDKs and platforms for development of VoIP Clients and Servers
- ✔ Solutions designed for IP and 3G networks
- ✔ Powering majority of IMS and Pre-IMS deployments

Revenues - General (\$K)

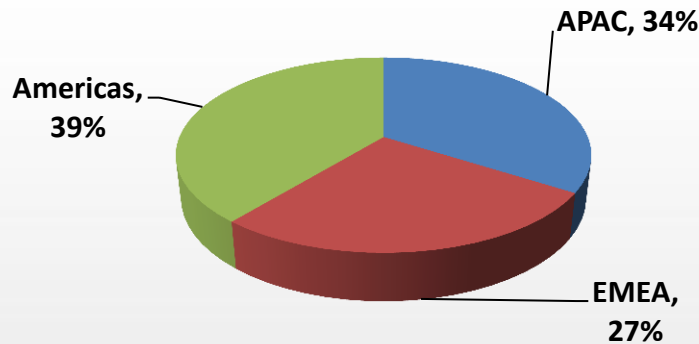
	<i>Actual</i> Q2/10	<i>Actual</i> Q3/10	<i>Actual</i> Q4/10	<i>Actual</i> Q1/11	<i>Actual</i> Q2/11	<i>Forecast</i> Q3/11
VBU	\$19,229	\$20,675	\$22,590	\$15,929	\$14,501	\$15,000
TBU	\$4,099	\$3,866	\$4,027	\$4,826	\$3,560	\$4,000
Total	\$23,328	\$24,541	\$26,617	\$20,755	\$18,061	\$19,000
Gross Margin	74.2%	72.3%	72.9%	71.0%	69.4%	69.5%



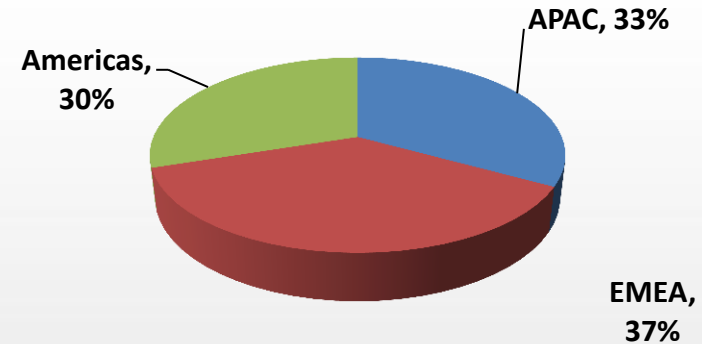
Revenues- Geographic & Concentration

	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11
Americas	60%	52%	41%	39%	30%
EMEA	20%	22%	33%	27%	37%
APAC	20%	26%	26%	34%	33%
Total	100%	100%	100%	100%	100%

Q1/11



Q2/11



	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11
Top 10 Customers	62%	54%	49%	40%	38%

NON-GAAP Operating Expenses

	Actual			Forecast		
	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11
Research & Development	\$ 7,674	\$ 7,455	\$ 7,400	\$ 7,749	\$ 7,958	\$ 7,900
Sales & Marketing	\$ 7,785	\$ 7,236	\$ 7,690	\$ 8,360	\$ 8,883	\$ 9,000
General & Administration	\$ 1,248	\$ 1,419	\$ 1,312	\$ 1,198	\$ 1,237	\$ 1,300
Total	\$16,707	\$16,110	\$16,402	\$17,307	\$18,078	\$ 18,200

% of revenues	Actual			Forecast		
	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11
Research & Development	32.9%	30.4%	27.8%	37.3%	44.1%	41.6%
Sales & Marketing	33.4%	29.5%	28.9%	40.3%	49.2%	47.4%
General & Administration	5.3%	5.8%	4.9%	5.8%	6.8%	6.8%
Total	71.6%	65.6%	61.6%	83.4%	100.1%	95.8%

Data excluding deferred stock compensation according to ASC 718, acquisition-related costs, amortization of purchased intangibles and acquisition-related restructuring expenses, net.

Cash Flow

	(U.S. Dollars in thousands)				
	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11
Cash & cash equivalents*	\$122,240	\$115,452	\$116,385	\$110,170	\$101,347
as percent of total assets	75%	71%	70%	68%	66%
Cash flow from (used in) operations	(\$386)	\$1,018	\$1,713	(\$4,350)	(\$7,259)
Capital expenditures	(\$806)	(\$749)	(\$813)	(\$803)	(\$648)
Option exercise	\$43	\$73	\$33	\$1,172	\$264
Buy back	-	(\$7,131)	-	(\$2,234)	(\$1,180)
Net change in cash	(\$1,149)	(\$6,789)	\$933	(\$6,215)	(\$8,823)
Cash per basic share	\$6.26	\$5.99	\$6.27	\$5.93	\$5.48
# of basic shares	19,521	19,287	18,564	18,593	18,508

**Including short term and long term investments*

Balance Sheet

**(U.S. Dollars in thousands)
(Un-audited)**

	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11
Inventory days	29	30	32	66	79
Inventory	\$1,920	\$2,218	\$2,556	\$4,335	\$4,761
DSOs (in days)	34	44	52	63	82
Target DSOs	55	55	55	55	55
Receivables	\$8,601	\$11,824	\$15,137	\$14,638	\$16,309

Actual Results and 3Q/11 Guidelines

	Actual					Guidelines
	Q2/10	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11
Sales	23,328	24,541	26,617	20,755	18,061	19,000
COGS	6,026	6,789	7,219	6,014	5,520	5,800
Gross Profit	17,302	17,752	19,398	14,741	12,541	13,200
Gross Margin	74.2%	72.3%	72.9%	71.0%	69.4%	69.5%
Research & Development	7,674	7,455	7,400	7,749	7,958	7,900
Sales & Marketing	7,785	7,236	7,690	8,360	8,883	9,000
General & Administration	1,248	1,419	1,312	1,198	1,237	1,300
Total Operating Expenses	16,707	16,110	16,402	17,307	18,078	18,200
Operating Income (Loss)	595	1,642	2,996	(2,566)	(5,537)	(5,000)
Financial Income	257	552	207	469	344	300
Tax Expense	(370)	(577)	(278)	(283)	(170)	(250)
Non-GAAP Net Income (Loss)	482	1,617	2,925	(2,380)	(5,363)	(4,950)
ASC 718 (previously FAS-123)	(613)	(571)	(783)	(485)	(402)	(475)
Amortization of Purchased Intangibles	(570)	(522)	(479)	(476)	(428)	(430)
ARS Write-down	(31)	(223)	(34)	(6)	(281)	-
Tax Asset Write-Down	-	-	-	-	(1,697)	-
Acquisition-related Restructuring Expenses, net	-	-	(262)	-	-	-
GAAP Net Income (Loss)	(732)	301	1,367	(3,347)	(8,171)	(5,855)
No. of Diluted Shares	19,521	19,359	18,734	18,593	18,507	18,500
Non-GAAP Diluted EPS	\$0.02	\$0.08	\$0.16	(\$0.13)	(\$0.29)	(\$0.27)
GAAP Diluted EPS	(\$0.04)	\$0.02	\$0.07	(\$0.18)	(\$0.44)	(\$0.32)

(*) Operating expense data excluding deferred stock compensation according to ASC 718, amortization of purchased intangibles and acquisition-related restructuring expenses, net.

Thank you!

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