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NORTEL SUPPLIER FORUM HONORS TOP PERFORMERS

CONTINUOUS IMPROVEMENT CITED AS KEY TO MAKING BUSINESS SIMPLER FOR CUSTOMERS

MARCH 14, 2006

OTTAWA - Nortel recently honored its top performing suppliers and top supplier representative for 2005 at the 10th annual Nortel Supplier Forum in Ottawa.

"These awards recognize the contributions of our most outstanding suppliers and underline the importance of continuous improvement in our 'best-in-class' global supply chain," said Joel Hackney, senior vice president, Supply Chain and Quality, Nortel. "Continuous improvement is critical to helping make business simpler for Nortel's customers. They need secure, reliable and innovative networking solutions that position them to succeed, and we need suppliers committed to helping us deliver these solutions simply and efficiently."

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Award winners acknowledged at the Supplier Forum were:

- Quality and Service - Technology Supplier: Freescale Semiconductor
- Quality and Service - Services Supplier: GlobalWare Solutions
- Innovation - Technology Supplier: RADVision
- Innovation - Service Supplier: Innovatia
- Supplier Representative of the Year: Peter de Villiers, Andrew Corporation
- Diversity Supplier of the Year: Glow Networks
- Supplier of the Year: Sun Microsystems

"Supplier recognition is a key element of our Supplier Business Engagement Model, which places a high premium on value, velocity and vision," said John Haydon, chief procurement officer, Nortel. "The suppliers and representatives honored for 2005 were judged to be exemplary performers and contributors to Nortel's supply chain."

More than 300 people representing 160 of Nortel's Preferred and Strategic suppliers attended the two-day Forum, which included a "State of the Business" keynote from Mike Zafirovski, Nortel's president and CEO.

Attendees also received an update from Hackney on Nortel's Global Supply Chain and Quality, an overview of Nortel's ongoing Business Transformation initiatives, an update on Nortel Technology and Products, and presentations on Nortel's Global Services, Enterprise Solutions and Packet Networks, and Mobility and Converged Core Networks businesses.

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